

2009 - 2010 Annual Organization Report

Please note that there are 4 separate worksheets to be completed in this document, as indicated by the tabs at the bottom of the Excel page - "Basic Info," "Programs," "Corporate Supporters," and "Board Members"

| Contact Information | |
|--|--|
| Name of Organization: | Junior Achievement Romania |
| JA Member Fiscal Year: | January 1st- December 31st |
| JA Member School Year: | September 15- June 15 |
| Telephone: | +40213123194 |
| Fax: | +40213156043 |
| General Office Email Address: | office@jaromania.org |
| Website Address: | www.jaromania.org |
| Mailing Address | |
| Mailing Address Line 1: | Calea Victoriei 155 |
| Mailing Address Line 2: | D1 Entrance 6 |
| City, State/Province: | Bucharest |
| Postal Code: | 10073 |
| Country: | Romania |
| Physical Address | |
| Physical Address Line 1: | Calea Victoriei 155 |
| Physical Address Line 2: | Bucharest |
| Chief Executive Officer | |
| Name of Chief Executive Officer: | Stefania Eugenia Popp |
| Direct Email Address: | stefania.p@jaromania.org |
| Year started as Chief Executive Officer: | 1997 |
| Board Chair | |
| Name of Board Chair: | Mihai Tudor |
| Title: | General Manager |
| Board Chair's company: | IBM Romania |
| Mailing Address Line 1: | Bucharest Business Park |
| Mailing Address Line 2: | Soseaua Bucuresti Ploiesti 1A Entrance A2 |
| City, State/Province: | Bucharest |
| Postal Code: | 13681 |
| Country: | Romania |
| Direct Email Address: | mihai_tudor@ro.ibm.com |

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| Organizational Data | Most recently ended 2009-2010 fiscal year | Projected for year 2010-2011 |
|---|--|-------------------------------------|
| National/Regional Offices | | |
| Number of staff in national office (part-time staff count as 1/2): | 36 | 42 |
| Number of board members on national board: | 15 | 15 |
| Number of board meetings a year: | 3 | |
| Number of regional offices in country (outside of national office): | | 6 |
| Number of staff in regional offices (part-time staff count as 1/2): | | |
| Number of board members on regional boards: | | |
| Number of staff that left the organization last fiscal year | | |
| Program Numbers | | |
| Total Number of Enrollments in Primary Programs (age 5-12) | 45690 | 48000 |
| Total Number of Enrollments in Middle Grade Programs (age 13-15) | 49820 | 47000 |
| Total Number of Enrollments in Secondary Programs(16-18) | 144874 | 201000 |
| Total Number of Enrollments in Post-Secondary Programs (19+) | 45480 | 48000 |
| Total Number of Student enrollments in JA-YE Programs (should equal number on next sheet) | 285864 | 344000 |
| Total Student Contact Hours | 8,330,768 | |
| Total Number of Classes served by Programs | 8175 | 8000 |
| Total Number of Schools with Programs | 2340 | 2500 |
| Business Advisors (Classroom Consultants or Business Volunteers) | | |
| Total number of unpaid business volunteers | 8,200 | 8,500 |
| Percentage of volunteers returning from last year | 26,00% | 50,00% |
| National Office Revenue/Income | | |
| Amount of revenue from private sector - corporations, individuals, etc. | 2862686,00 | 1800000,00 |
| Amount of revenue from government and public sources | 2919521,00 | 3200000,00 |
| Amount of revenue from all other sources (special events, program fees, etc) | 542320,00 | 2200000,00 |
| Total Revenue (sum of above) | 6324527,00 | 7200000,00 |
| Total number of private sector contributors - (i.e. number of companies, etc.) | 212 | 350 |
| Total number of public/government contributors - (i.e. number of gov't agencies, etc) | 12 | 15 |
| Percentage of revenue that comes from international companies or foundations | 32,00% | 25,00% |
| Exchange Rate - local currency to 1 EUR | 4,300 | |
| Exchange Rate - local currency to 1 USD | 3,200 | |
| National Office Expenses/Costs | | |
| Total Expenses | 5703060,00 | 6800000,00 |
| Complete the following section if your organization has a National Office AND Regional Offices with separate budgets. This should be a combined total of the Regional Offices. Do not include the National Office revenue/expense, that should be done above. | | |
| Regional Office Revenue/Income (includes all Regional Offices) | | |
| Amount of revenue from private sector - corporations, individuals, etc. | | |
| Amount of revenue from government and public sources | | |
| Amount of revenue from all other sources (special events, program fees, etc) | | |
| Total Revenue (sum of above) | | |
| Total number of private sector contributors - (i.e. number of companies, etc.) | | |
| Total number of public/government contributors - (i.e. number of gov't agencies, etc) | | |
| Regional Office Expenses/Costs (includes all Regional Offices) | | |
| Total Expenses | | |
| TOTAL REVENUE (Total National Revenue + Total Regional Revenue) | 6324527,00 | 7200000,00 |
| TOTAL EXPENSES (Total National Expenses + Total Regional Expenses) | 5703060,00 | 6800000,00 |

Programming Report for Most Recently Ended Fiscal Year 2009-2010

Member Nation:

Romania

